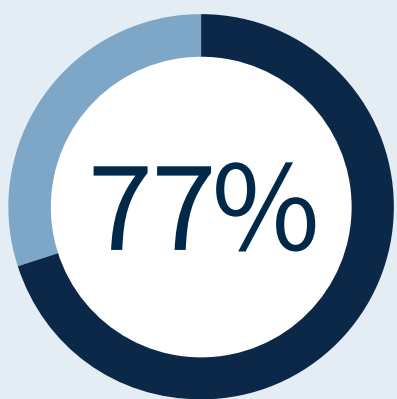


# Developing the next generation of women advisors



Raymond James programs designed to develop the next generation of advisors are positioning women for successful careers. The Advisor Mastery Program (AMP) features a robust 24-month, on-the-job curriculum, while the introductory AMP Foundations and Registered Associate Mentoring Program (RAMP) help early career professionals and women transitioning from other financial services roles prepare for AMP.



Since 2017, 77% of the women AMP recruited are still with the firm.

## 231

AMP recruited 231 women advisors to Raymond James since 2017.

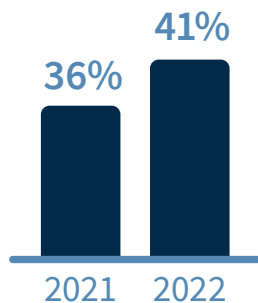
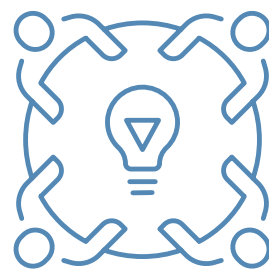
## \$300K+

47 women who graduated from AMP produce more than \$300,000 in T12 revenue.\*

\*As of September 2022

## Increasing representation

The next generation of advisors will be an inspiring reflection of the world around us. To help ensure their success, Raymond James developmental programs seek to enroll talented candidates from diverse backgrounds.



Overall, representation among women, Black and multicultural candidates in developmental programs increased from 36% of total candidates in 2021 to 41% in 2022.

# RAYMOND JAMES®